



Attention Please!!

Due to the unprecedented impact of the coronavirus on the industry, temporary guidance has been issued regarding a number of different topics. To ensure your borrower is accurately qualified in this challenging time, please refer to the [Temporary Guidance due to COVID-19](#) document.

This document is organized similar to our internal guidelines, and contains all temporary guidance in a single location.

The direction on that document supersedes standard guidance contained in the Guideline documents and matrices. Please be sure to verify that all temporary direction is being applied.

The Temporary Guidance due to COVID-19 document can also be accessed from the intranet, under Wholesale Library Documents >> Guidelines and Matrices >> All.



MUTUALTM
MORTGAGE

Jumbo Underwriting Guidelines

Table of Contents

Attention Please!!	1
Jumbo Max	5
Eligibility Requirements	5
Available Products	5
Qualifying Rate	5
Documentation Requirements	5
Occupancy	5
Primary Residence	5
Second Home	5
Investment Property (Non-Owner Occupied)	5
LTV/CLTV/HCLTV	6
Borrowers	8
Eligible	8
Ineligible	9
Multiple Properties Financed/Owned	9
Purchases	10
Rate/Term Refinance Restrictions	10
Cash Out Refinance Restrictions	11
Continuity of Obligation	11
Delayed Financing Refinances	11
Land Contract /Contract for Deed	12
Construction Loan Refinancing	12
Non-Arm's Length Transactions	12
Secondary / Subordinate Financing	13
Credit Requirements	13
Bankruptcy/Foreclosure/Deed-in-Lieu/Short Sale	13
Modifications	13
Judgments/Liens/Collections	13
Mortgage/Rental History	14
Inquiries	14
Credit Report	14
Minimum Credit Requirements	14
Credit Score Requirements	15
Debts and Liabilities	15
Debt-to-Income Ratio	15
Installment Debt	15
Revolving Debt	16
Home Equity Line of Credit (HELOC)	16
Income/Employment Requirements	16
Employment and Income Stability	16
Tax Return Requirements	16
Income Documentation Requirements	17
Salaried Borrowers	17
Self-Employed Borrowers	18
Rental Income	20
Alimony/Child Support Income	21
Non-Taxable Income	21
Retirement or Pension Income	21
Social Security Income	21
Foreign Income	21

Unacceptable Income Sources _____	21
Asset Requirements _____	22
Source of Funds _____	22
Cash Reserves _____	23
Interested Party Contributions _____	23
Collateral Requirements _____	23
Appraisal Requirements _____	23
Third Party Appraisal Review _____	23
Eligible Collateral _____	24
Ineligible Collateral _____	24
Declining Markets _____	24
Land-to-Value _____	25
Properties Located in a Disaster Area _____	25
General Provisions _____	25
Title Requirements _____	25
Chain of Title _____	26
Hazard Insurance _____	26
HERO/PACE/Solar Panels _____	26
Escrow Accounts _____	26

Jumbo Max

The Jumbo Max program provides jumbo financing that does not require mortgage insurance. Unless otherwise addressed in these guidelines, follow the most recent FNMA Selling Guide or FHLMC Seller/Servicer Guide.

Eligibility Requirements

Available Products

30, 15 year fixed

Qualifying Rate

Note rate

Documentation Requirements

Full doc. Manual underwriting requirements apply, regardless of AUS documentation waivers. However, DU findings are required on all Jumbo loans to demonstrate the borrower is not eligible for an Agency product.

Occupancy

Primary Residence

A primary residence is the property the borrower occupies as his or her principal residence. At least one of the borrowers must occupy, be on title to the property, and execute the Note and the security instrument. A borrower may not maintain more than one primary residence at any given time.

- 1-4 unit detached, attached, PUD, and eligible condominiums

Second Home

The property must be occupied by the borrower from time-to-time and is suitable for year-round use. Typically the property is located in either a resort or vacation area or for convenience in a city where the borrower works when the primary residence is in a distant suburb.

- 1 unit detached, attached, PUD, and eligible condominiums
- Property may not be a time share, subject to a rental agreement or other shared ownership arrangements.
- The property must be a reasonable distance from the borrower's primary residence.
- Rental income and expenses on Schedule E of the borrower's personal tax return(s) must not exceed 30 rental days.
- Rental income from a second home cannot be used to qualify the borrower.

Investment Property (Non-Owner Occupied)

An investment property is owned by the borrower but is not occupied by the borrower.

- 1-4 unit detached, attached, PUD, and eligible condominiums.

LTV/CLTV/HCLTV

Fixed Rate								
Purchase and Rate/Term Refinance				Cash Out Refinance				
Occupancy / Units	Max Loan Amount	Max LTV/CLTV	Minimum Score	Occupancy / Units	Max Loan Amount	Max LTV/CLTV	Minimum Score	Maximum Cash Out
Primary 1 Unit	\$1,000,000	89.99% *	720	Primary 1 Unit	\$1,000,000	80%	720	\$500k
	\$1,500,000	89.99% *	740		\$1,000,000	75%	700	\$500k
	\$2,000,000	80%	700		\$1,500,000	80%	740	\$500k
	\$2,500,000	75%	740		\$1,500,000	75%	720	\$500k
	\$2,500,000	70%	720		\$2,000,000	75%	760	\$500k
	\$3,000,000	75% **	780 **		\$2,000,000	70%	740	\$500k
	\$3,000,000	70%	740		\$2,500,000	70%	760	\$500k
				\$2,500,000	65%	740	\$500k	
Second Home	\$1,000,000	80%	720	Second Home	\$1,000,000	70%	740	\$350k
	\$1,500,000	80%	740		\$1,000,000	65%	720	\$350k
	\$2,000,000	75%	720		\$2,000,000	70%	760	\$350k
	\$2,500,000	75%	760		\$2,000,000	65%	740	\$350k
	\$2,500,000	70%	720		\$2,500,000	65%	780	\$350k
					\$2,500,000	60%	760	\$350k
Primary 2-4 Unit	\$2,000,000	75%	700					
Non-Owner Occ 1 Unit	\$1,000,000	70%	720					
	\$1,500,000	70%	740					
	\$2,000,000	70%	760					
	\$2,000,000	60%	740					
Non-Owner Occ 2-4 Unit	\$1,000,000	65%	720					
	\$1,500,000	65%	740					
	\$2,000,000	65%	760					
	\$2,000,000	55%	740					

* Only purchase transactions eligible for greater than 80% LTV/CLTV. 30 year fixed rate only.

** Refinance only

[Back to Top](#)

Program Highlights	
Underwriting	Loans must be underwritten manually to these guidelines.
Mortgage Insurance	No PMI allowed
Minimum Loan Amount	Must be \$1 over the current one-unit conforming limit
DTI	Max 43%. Max 40% DTI > 80% LTV/CLTV. Cash out refinance maximum 38%
Reserves (must be liquid)	<p>≤ \$1,000,000 12 months PITI reserves > \$1,000,000 to ≤ \$2,000,000 15 months PITI reserves > \$2,000,000 to ≤ \$3,000,000 30 months PITI reserves</p> <p>Second Homes > \$1,000,000 to ≤ \$2,000,000 18 months PITI reserves</p> <p>Non-Owner Occupied 18 months PITI reserves</p> <p>If LTV/CLTV > 80% ≤ \$1,000,000 18 months PITI reserves > \$1,000,000 to \$1,500,000 24 months PITI reserves</p>
Minimum Credit Req'mts	Non-traditional credit is not acceptable. All borrowers must have a minimum of 2 credit scores. Each borrower must have a minimum of 3 open tradelines active for the past 24 months. For borrowers with mortgage or rental history, borrower must have 0x30 lates in the past 24 months.
Eligible Property Types	Single family, PUD, condo (Agency eligible only), and 2-4 units.
Declining Property Values	Reduce maximum LTV by 10% (max 80% LTV) for any property located in an area of declining property values as reported by appraiser.
Condominium Restrictions	Fannie Mae or Freddie Mac warrantable condos. Minimum 400 square feet.
State Restrictions	Texas cash out not permitted.
Appraisal Restrictions	2 full appraisals required for loan amounts > \$1.5MM. If a second appraisal is required, MiMutual will cover the cost.
Rate/Term Refinance	Cash out must be the lower of \$2,000 or 1% of the new loan amount.
First Time Homebuyer	<ul style="list-style-type: none"> • Owner-occupied only • 18mos PITI reserves required • Max \$1,500,000 loan amount • Max 80% LTV/CLTV
Seller Contribution	Maximum 6% of sales price for owner-occupied and second homes. Maximum 2% for non-owner occupied.
Higher Priced Covered Transactions	Not allowed

[Back to Top](#)

Ineligible Features	<ul style="list-style-type: none"> • Balloon • Interest only • Prepayment penalty • Escrow holdback • Recast / reamortization • Temporary buydown • Higher Priced Covered Transactions
----------------------------	---

Borrowers

Borrowers must have reached the age at which the mortgage Note can be enforced in the jurisdiction where the property is located. There is no maximum age limit for a borrower. All borrowers must have a valid SSN. There is a maximum of 4 borrowers per loan.

MiMutual is required to order a FraudGuard report to identify any borrower information discrepancies and indications of possible fraudulent activity.

Eligible

- US Citizens
- Permanent Resident Aliens
 - Copy of valid resident alien card must be included in loan file
- Non-Permanent Resident Aliens
 - Must be legally present in the US with an acceptable visa type:
 - E Series (E-1, E-2, E-3)
 - G Series (G-1, G-2, G-3, G-4, G-5)
 - H Series (H-1B, H-1C)
 - L Series (L-1, L-1A, L-1B, Spouse L-2 with EAD)
 - NATO Series (NATO 1-6)
 - O Series (O-1)
 - TN-1, Canadian NAFTA visa
 - TN-2, Mexican NAFTA visa
 - Must have a valid SSN
 - Maximum LTV 70%
 - Must have a minimum of 2 year employment history in the US and qualifying income must be from the US
 - Must be able to verify that current employment has a probability of 3 year continuance. VOE form may be used to document
 - Must have a 2 year credit history in the US and must meet [minimum credit requirements](#)
 - Funds to close must be deposited in a US financial institution. No funds to close from outside the US are allowed.
 - Owner-occupied, single family primary residence only.
- First Time Homebuyers
 - Defined as a borrower who as not had ownership interest in a property within the last 3 years from the application date
 - Owner-occupied, primary residences only
 - FTHBs limited to a maximum of 80% LTV/CLTV
 - See product matrix for loan limits and other requirements

[Back to Top](#)

- Inter Vivos Revocable Trusts
 - Trust must be established by one or more natural persons, individually or jointly
 - The individual(s) establishing the trust must be the primary beneficiary/beneficiaries
 - If the trust is established jointly, there may be more than one primary beneficiary as long as the income or assets of at least one of the individuals establishing the trust will be used to qualify for the mortgage.
 - At least one of the trustees must be either the individual establishing the trust, or an institutional trustee that customarily performs the duties of a trustee and is duly authorized to act as a trustee under applicable state law.
 - The mortgage and trust documents must meet Agency eligibility criteria including title and title insurance requirements, as well as applicable state laws that regulate the making of loans to inter-vivos revocable trusts.
 - The trustee(s) must have the power to mortgage the security property for the purpose of securing a loan to the party (or parties) who are the borrower(s) under the mortgage or deed of trust note.

Ineligible

- Non-occupant coborrowers
- Any borrower without a Social Security Number (ITINs are not eligible)
- Foreign Nationals
- Borrowers with diplomatic immunity
- Irrevocable Trusts
- Corporations, limited partnerships, general partnerships, and LLCs
- Land Trusts, including Illinois Land Trusts

Multiple Properties Financed

Borrowers may not own more than four (4) residential 1-4 unit financed properties regardless of the occupancy of the subject property.

Borrowers must have six (6) months PITI reserves for each additional financed property owned.

Financed properties held in the name of an LLC or other corporation, commercial properties, and unimproved land can be excluded from the calculation of number of properties financed.

[Back to Top](#)

Purchases

- Must adhere to Agency guidelines.
- LTV/CLTV is calculated using the lesser of the purchase price or the appraised value of the subject property.
- If seller has taken title to the subject property 90 days prior to the date of the sales contract, the following requirements apply:
 - Property seller on the purchase contract must be the owner of record
 - A second full appraisal is required
 - Increases in value should be documented with commentary from the appraiser.

NOTE: Loans that are bank-owned or relocation sales are exempt from the above requirements.

- Personal property may not be included in the purchase agreement/sales contract. Personal property items should be deleted from the sales contract or reasonable value must be documented and the sales price adjusted. Items that are customary to residential real estate transactions such as lighting fixtures, kitchen appliances, window treatments and ceiling fans are not considered personal property.

Rate/Term Refinance Restrictions

- Properties listed for sale are ineligible for refinance unless the listing was withdrawn (or expired) prior to the date of application.
- Minimum of 6 months seasoning from the note date of the new transaction required if previous refinance was cash-out, including the pay-off of a non-seasoned subordinate lien.
- For properties purchased within six (6) months of closing date the LTV will be based upon the lesser of the original sales price or the current appraised value conclusion from the appraiser. Original sales price will be determined from the Closing Disclosure from the subject acquisition transaction.
 - Inherited properties are exempt from this seasoning requirement. LTV will be calculated off current appraised value.
- For properties purchased more than six (6) months prior to the closing date the current appraised value may be used to calculate LTV.
- The mortgage amount may include the:
 - Principal balance of the existing first lien.
 - Pay off of a purchase second lien with no draws exceeding \$2,000 within the past 12 months from date of application. Withdrawal activity must be documented with a transaction history of the line of credit. 12 months seasoning is not required.
 - Pay off of a co-owner pursuant to a written agreement.
 - Financing of the payment of prepaid items and closing costs.
 - Pay off of a non-purchase second lien seasoned a minimum of 12 months from date of application. The second lien must not evidence draws exceeding \$2,000 within the past 12 months from date of application. Withdrawal activity must be documented with a transaction history of the line of credit.
- Cash back to the borrower is limited to the lesser of \$2,000 or 1% of the new mortgage loan

[Back to Top](#)

Cash Out Refinance Restrictions

- Borrower must have held title for a minimum of 6 months from closing date. Inherited properties are exempt from this seasoning requirement. LTV will be calculated off current appraised value.
- Properties that have been listed for sale within the past 6 months of application are not eligible for a cash-out refinance. If the property was listed within the previous 6 – 12 months from application date, a letter from the borrower explaining the reason for retaining the property is required.
- If the subject property was purchased within the 6-12 month period prior to the closing date for the new loan, the LTV will be based on the lesser of the sales price or the current appraised value.
- If the subject property was purchased more than 12 months from the closing date for the new loan, LTV will be based off the current appraised value.
- Texas Cash-Out refinances are ineligible.
- Cash out is limited to the maximum amounts stated on the [LTV/CLTV/HCLTV Matrix](#)

Continuity of Obligation

For a refinance transaction to be eligible, there must be a continuity of obligation of the outstanding lien that will be paid through the refinance transaction. Continuity of obligation is met when any one of the following exists:

- At least one borrower is obligated on the new loan who was also a borrower obligated on the existing loan being refinanced.
- The borrower has been on title and residing in the property for at least 12 months and has either paid the mortgage for the last 12 months or can demonstrate a relationship (relative, domestic partner, etc.) with the current obligor.
- The loan being refinanced and the title to the property are in the name of a natural person or a limited liability company (LLC) as long as the borrower owns at least 25% of the LLC prior to transfer. Transfer of ownership from a corporation to an individual does not meet the continuity of obligation requirement.
- The borrower has recently been legally awarded the property (divorce, separation, or dissolution of a domestic partnership).

Loans with an acceptable continuity of obligation may be underwritten as either cash-out or limited cash-out refinance transactions based on the requirements for each type of transaction.

Delayed Financing Refinances

Delayed financing refinances in which the borrowers purchased the subject property for cash within the last ninety days (90) from the date of the application are eligible. Cash back to the borrower in excess of the original purchase price or appraised value (whichever is less) is not allowed. Delayed financing refinances are underwritten as rate/term refinances and are not subject to cash-out refinancing program limitations.

The original purchase transaction must be documented by a Closing Disclosure confirming that no mortgage financing was used to obtain the subject property.

[Back to Top](#)

Land Contract /Contract for Deed

The payoff of an installment loan land contract is not eligible.

Construction Loan Refinancing

Construction loan refinances are eligible as rate/term or cash-out refinances and must meet the following criteria:

- Single closing construction/permanent loan refinances that include a modification are ineligible
- Borrower must have held title to the lot for a minimum of 6 months prior to the closing of the permanent loan.
- The LTV will be based on the current appraised value if the borrower has held title to the lot for 12 or more months prior to the closing date of the permanent loan.
- If the lot was acquired less than 12 months before the closing date of the permanent loan the LTV will be based on the lesser of a) the original purchase price of the lot plus the total acquisition costs (sum of construction costs) or b) the current appraised value of the lot plus the total acquisition costs.
- Appraiser's final inspection is required.
- A Certificate of Occupancy is required from the applicable governing authority. If the applicable governing authority does not require a certificate of occupancy proof must be provided.
- Cash out is limited to the maximum amounts stated on the [LTV/CLTV/HCLTV Matrix](#).
- Construction loan refinances in which the borrower has acted as builder are not eligible.

Non-Arm's Length Transactions

All of the parties to a transaction should be independent of one another. Except as indicated below, if a direct relationship exists between or among the parties, the transaction is a non-arm's length transaction and the related loan is not eligible. The following non-arm's length transactions are eligible, provided that such transactions and the related circumstances are properly documented:

- Sales or transfers between members of the same family. Transaction may not be due to any adverse circumstances.
- Property seller acting as his or her own real estate agent.
- Borrower acting as his or her own real estate agent.
- Borrower is the employee of the originating lender.
- Borrower purchasing from his or her current landlord (cancelled checks or bank statements required to verify satisfactory pay history between borrower and landlord).
- Investment property transactions must be arm's length.

[Back to Top](#)

Secondary / Subordinate Financing

- New subordinate financing is permitted on purchase and rate/term refis only, up to the maximum allowable LTV/CLTV/HCLTV. Only institutional financing is permitted.
- Maximum LTV / CLTV / HLTV for subordinated HELOCs will be based on the fully drawn balance.
- Subordination of an existing loan is permitted up to maximum LTV/CLTV allowed in the program matrix.
- Subordinate liens must not have negative amortization, no balloon within 5 years, and no prepayment penalties.
- In cases in which a HELOC is resubordinated to the subject mortgage, monthly amount on credit report will be used. If no monthly payment amount is shown on credit report, a 1% minimum payment of the maximum line amount will be used for qualifying. A credit report supplement showing the minimum monthly payment is also acceptable. If HELOC has a zero balance and no draws within 24 months of application, no payment need be included in DTI. Withdrawal activity must be documented with a transaction history for the line of credit.

Credit Requirements

For all transaction types, credit documents may not be older than 90 days from the Note date.

Bankruptcy/Foreclosure/Deed-in-Lieu/Short Sale

At least 7 years must have elapsed since bankruptcy discharge or dismissal, foreclosure, Notice of Default (NOD), short sale, or deed-in-lieu measured from the date of completion to the date of application.

A satisfactory letter of explanation for the event from the borrower is required. Borrower must also show reestablished credit and meet the minimum credit requirements.

Modifications

Only lender-initiated modifications on owner occupied properties (with proof that they were not caused by a distress situation) are permitted.

- The borrower must have made 48 consecutive months of timely mortgage payments on the modified loan before closing on the refinance mortgage loan.
- Restructured loans in which the terms of the original transaction have been changed, resulting in a partial or absolute forgiveness of debt, or a restructure of debt are not eligible:
 - Forgiveness of a portion of principal and or interest in either the first or the second mortgage.
 - Application of a principal curtailment or on behalf of the investor to simulate principal forgiveness.
 - Conversion of any portion of the original mortgage debt to a subordinate mortgage or conversion of any portion of the original mortgage debt from secured to unsecured.

Judgments/Liens/Collections

A satisfactory explanation for any delinquent credit from the borrower is required. The borrower must pay off all delinquent credit that has the potential to impact lien position.

Collection accounts or charged-off accounts do not need to be paid off if the balance of an individual account is less than \$1,000, or if there are multiple accounts, the total balance of all accounts cannot exceed \$2,500.

Mortgage/Rental History

A minimum of 24 months verified housing history is required. Housing payment history must reflect 0x30 in the most recent 24 months.

Mortgage/rental history may be documented as follows:

- A 24 month mortgage payment history from an institutional lender, including the month prior to closing, as verified through (i) credit bureau report reference for 24 months, (ii) 24 months canceled checks, or (iii) most recent 12 months canceled checks with a VOM for the prior 12 months.
- For rental verification a standard VOR completed by a professional management company or 24 months bank statements or canceled checks are required.
- If a borrower is refinancing a privately held mortgage, the following payment verification requirements apply:
 - The privately held mortgage payments must be verified with either cancelled checks or bank statements (if the payment is automatically withdrawn from the borrower's account).
 - Evidence must be included in the loan file that the lien being paid off is a current recorded lien against the subject property.

Borrowers with no mortgage/rental history due to a residence scenario requiring no mortgage or rental payments are eligible with a satisfactory letter of explanation.

Inquiries

All inquiries that have taken place within 120 days of the credit report date must be explained by the borrower and documented accordingly. Borrower must be qualified with any new debt.

Credit Report***Minimum Credit Requirements***

Each borrower contributing income must have 3 open and active trade lines for 24 months with a 24 month history. 2 of the 3 trade lines must show activity within the last 12 months from date of application. One trade line must be an installment, rental or mortgage account.

MiMutual may consider a borrower not meeting the above trade line requirement if the credit history meets the following:

- No fewer than eight (8) trade lines are reporting, one (1) of which must be a mortgage or a rental history.
- At least one (1) trade line has been open and reporting for a minimum of 12 months.
- The borrower has an established credit history for at least 10 years.

Non-traditional/alternative credit accounts are not considered acceptable trade lines. Authorized user accounts are not considered acceptable trade lines. Trade lines may not show significant adverse history.

[Back to Top](#)

Credit Score Requirements

The representative credit score for qualification purposes for an individual borrower is the middle score of the three (3) scores reported. If two (2) scores are reported the representative credit score is the lower of the two scores. Credit scores from all three repositories must be requested (Equifax, Experian and TransUnion).

- For multiple borrowers, the credit score is the lowest of all representative credit scores.
- If only one credit score or no credit score is reported, borrower is not eligible.

See the [LTV Matrix](#) for minimum credit score requirements.

Debts and Liabilities***Debt-to-Income Ratio***

The Debt-to-Income (DTI) ratio is based on the total of existing monthly liabilities and any planned future monthly liabilities divided by gross monthly income. Liabilities include but are not limited to all housing expenses, revolving debts, installment debts, other mortgages, rent, alimony, child support, and other consistent and recurring expenses. Refer to the [Program Highlights](#) for the maximum allowable DTI.

Installment Debt

- Installment debt, including car lease payments, must be included in the qualifying ratio regardless of months remaining.
- Debt that is not a contingent liability must be included in the DTI
 - A contingent liability is defined as a debt paid by a party or entity other than the borrower where said party or entity and not the borrower is the primary obligor. If the borrower is the primary obligor on any liability, the debt must be included in the DTI
 - Example: a borrower financed the purchase of an automobile for their business and the business pays the loan. If the loan is in the borrower's name, this debt must be included in the DTI
- Real estate owned by the borrower where the borrower is not on the Note may be excluded from DTI with 12 months cancelled checks showing another party is making the payments. Tax and Insurance amounts on the property must be documented and the full amount of taxes and insurance must be included in the DTI.
- PITI on real estate owned pending sale must be included in the DTI
- Borrowers who have entered into an IRS repayment plan must have a minimum of three months timely pay history. Credit report and title must not indicate an IRS tax lien.
- Student loans must be included as a long term debt even if payments are deferred. If the monthly amount of a student loan is not shown on the credit report, a payment of 1% of the balance may be used for qualifying.
- Payments related to a 401(k) loan do not need to be included in total debt obligation.
- Child support payments with 10 months or less remaining do not need to be included in total debt obligation.
- Installment debt may be paid off to qualify either before or at closing using cash out proceeds
- Gift funds may not be used to pay off debt to qualify

[Back to Top](#)

Revolving Debt

- All revolving debt is included for qualifying regardless of number of payments remaining.
- The monthly payment amount of a revolving account shown on the credit report may be used for qualifying.
- If the monthly payment amount of a revolving account is not shown on the credit report a payment of five percent (5%) of the balance may be used for qualifying.
- The payment may only be excluded if the account is documented as paid in full and closed.
- Revolving debt may be paid off to qualify either before or at closing using cash out proceeds. Documentation that the revolving debt has been paid off and the account is closed is required.
- Gift funds may not be used to pay off debt to qualify.
- For open 30-day charge accounts (for example, American Express), the borrower must have sufficient verified liquid assets to pay off the balance in addition to any reserve requirements to exclude the payment.
- Debt that is not a contingent liability must be included in the DTI. A contingent liability is defined as a debt paid by a party or entity other than the borrower where said party or entity is the primary obligor. If the borrower is the primary obligor on any liability the debt must be included in the DTI.
 - Example: A borrower purchased an automobile for their business. The business pays the loan however the loan is in the borrower's name. This debt must be included in the DTI.

Home Equity Line of Credit (HELOC)

For HELOC loans paid off at closing, the line must be closed to any future draws. A requirement on the title commitment for payoff and cancellation of HELOC is acceptable to document.

Income/Employment Requirements

All income sources and method of income calculation must meet most recent Appendix Q Standards for Determining Monthly Debt and Income. The loan file should include an Income Analysis form detailing income calculations.

Employment and Income Stability

Borrower(s) must have a minimum of 2 years employment and income history. Gaps in employment over 30 days during the most recent 2 year period require a satisfactory letter of explanation from the borrower. All borrowers contributing income for qualification must be employed at present employment for a minimum of 6 months to qualify if there is a gap in employment greater than 6 months during the previous 2 years.

Tax Transcript Requirements

Two years wage transcripts, as well as two years tax return transcripts, must be obtained prior to closing on all loans, regardless of income type.

[Back to Top](#)

Income Documentation Requirements

Appendix Q states that a borrower with a 25% or greater ownership interest in a business is considered self-employed. Any borrower for whom the ownership of 25 percent or more of a corporation, limited liability company, partnership, sole proprietorship or other entity appears in the loan file must have the supporting documentation that is required by the relevant portions of the [Self-Employed Borrowers](#) subsection. This documentation is required even if the borrower is a salaried employee of such business entity and/or another company, and even if MiMutual only relied upon the borrower's salary or other income to establish eligibility.

All required documentation as described in these guides must be obtained prior to closing.

Salaried Borrowers

- Completed, signed and dated final Uniform Residential Mortgage Application. Most current form must be used.
- W-2's from all employers for the past 2 years. All W2s must be computer generated.
- If the borrower does not have 2 years of employment due to previously being in school, a copy of the school transcript is required.
- Most recent paystubs, covering a 30 day period with YTD earnings. All paystubs must be computer generated.
- Tax returns are not required for salaried borrowers if wage income is the only source of income used for qualification.
- Borrowers employed in a family business must provide evidence that they are not owners of the business with a CPA letter from the business and personal tax returns.
- Signed IRS Form 4506-C. Two years tax transcripts need to be obtained from the IRS within five business days of the transcript service becoming available. Borrower-pulled transcripts are not acceptable. The transcripts will be used to validate the income documentation used to underwrite the loan. Wage transcripts are acceptable for W-2 borrowers. The IRS transcripts and the supporting income documentation must be consistent.

Salaried Borrowers Who Also File Self-Employed and/or Supplemental Income/Loss Tax Return

- Salaried borrowers who also own 25% or more of a business or other entity are required to provide a year-to-date P&L and balance sheet for that business or entity even if the income from that business or entity is not being used to qualify. This requirement includes all businesses and entities including those organized as pass through entities.
- Salaried borrowers who file a schedule C (sole proprietorship) will be considered as self-employed and required to provide a year-to-date P&L and balance sheet. This includes borrowers who may be filing the Schedule C as a tax write off for accounting purposes.
- Most recent signed two (2) years business tax returns are required for businesses where the borrower owns 25% or more and the business reports an income loss on the schedule K-1. Loss must be deducted from income.

[Back to Top](#)

Salaried Borrowers with Commission/Bonus

- For borrowers receiving bonus, commission, or any other non-base salary compensation in addition to base salary, a 2 year history of the receipt of the income is required.
- This must be addressed with a written VOE breaking down the bonus or commission income for the past 2 years, further supported by a year-to-date paystub.
- A year-to-date paystub, W-2's and tax returns alone will not satisfy the documentation requirements for bonus, commission or any other non-base salary compensation.

Verbal VOE

A Verbal VOE dated within 5 business days prior to closing must be documented in writing. The verbal VOE must cover 24 months of employment. If the borrower has changed jobs during the past two years the verbal VOE must show the start and end dates for each job. Any employment gaps exceeding 30 days must be addressed with a satisfactory letter of explanation from the borrower.

Self-Employed Borrowers

- Borrowers with a 25 percent or greater ownership interest in a business are considered self-employed and will be evaluated as a self-employed borrower for underwriting purposes.
- Completed, signed and dated final Uniform Residential Mortgage Application. Most current form must be used.
- For business income being used for qualifying, the most recent signed 2 years tax returns, including all schedules, both individual and business returns are required. All personal and business tax returns must be signed and dated prior to closing.
- Self-employed borrowers using wage income to qualify paid by their business need to fully document the income with W-2's for the past 2 years and most recent paystubs, covering a 30 day period with year-to-date earnings. W-2 and paystubs must be computer generated.
- If tax return schedules show a loss in the prior year for any business where the borrower owns 25% or more, business tax returns including all schedules are required for this business in order to calculate the average loss. **This is required regardless if this business income is being used to qualify.** Tax returns must be signed and dated prior to closing.
- Signed IRS Form 4506C. Two years 1040 transcripts must be obtained from the IRS within five (5) business days of the transcript service becoming available. Borrower-pulled transcripts are not acceptable. The transcripts will be used to validate the income documentation used to underwrite the loan. The IRS transcripts and the supporting income documentation must be consistent.

[Back to Top](#)

P&L and Balance Sheet Requirements

MiMutual will diligently review the actions of the business and any impact the current economic environment has taken on the flow of income in order to determine if the borrower's income is stable and there is a reasonable expectation of continuance.

The underwriter must include comments/justification of their analysis to clearly explain their conclusion of the effect to the business. Due to the pandemic's continuing impact on businesses, the following documentation is now required to be obtained to support the decision that the self-employment income meets requirements:

- Either:
 - An audited YTD P&L, no older than 60 days from the Note date, reporting business revenue, expenses, and net income up to and including the most recent month preceding the loan application date, **and** a Balance Sheet
 - OR**
 - An unaudited YTD P&L, no older than 60 days from the Note date, signed by the borrower reporting business revenue, expenses, and net income up to and including the most recent month preceding the loan application date, **and** business bank statements from the most recent two months represented on the YTD P&L, **and** a Balance Sheet.
 - For example, the business bank statements should be from April and May 2020 for a YTD P&L statement dated through May 31, 2020
 - The two most recent bank statements must support and/or not conflict with the information presented in the current YTD P&L statement. Otherwise, MiMutual must obtain additional statements or other documentation to support the information from the current YTD P&L statement.
- All borrowers owning 25% or more of a business or entity must provide a year-to-date P&L statement and balance sheet for that entity, regardless of whether or not the business income is being used to qualify. This requirement includes all business entities, including those organized as pass through entities.
- If the tax return for the previous tax year is not filed, a 12 month P&L and balance sheet for this period is required.
- If the most recent year's tax returns have not been filed by the IRS deadline, an executed copy of the borrower's extension request for both personal and business tax returns must be provided.
- The P&L and balance sheet is required even if the borrower does not have a business checking account.
- P&L and tax returns must show stable or increasing income from all business entities and income sources for the period relative to previous periods. Income cannot decline by 20% or more from the prior tax period.

[Back to Top](#)

Small Business Administration (SBA) Loans and Grants

The existence of a Paycheck Protection Program (PPP) loan or any other similar COVID related loan or grant could be helpful information in analyzing the borrower's business. PPP loan terms allow deferred payments for a specified period, no personal loan guarantee, and the potential for all or some portion of the loan to be forgiven. Therefore, a payment for the PPP loan does not need to be included in the borrower's liabilities. Once it has been determined that any portion of the PPP loan must be repaid, follow the requirements of the [Employment and Income](#) and [Debts and Liabilities](#) sections of these guidelines.

Proceeds from the PPP loan must not be included as business income or assets. PPP loan proceeds cannot be used for the subject transaction down payment, closing costs, prepaids or reserves. Follow all requirements in this section for underwriting self-employed borrowers.

Verification of Active Business

MiMutual must verify the existence of the borrower's business within 5 calendar days prior to closing. This may be accomplished with a verification from a third party, such as a CPA, regulatory agency or by an applicable licensing bureau. If a CPA letter is used, it must indicate the borrower has been self-employed for a minimum of 2 years.

Rental Income

- Rental income from other properties must be documented with the borrower's most recent signed federal income tax return that includes Schedule E. Leases are required for all properties where rental income is being used to qualify. Rental income for properties with leases from management companies or rental companies (i.e. AirBNB and VRBO) is not allowed.
- Proposed rental income from the comparable rent schedule may be used for qualifying if there is not a current lease or assignment of lease on purchase of an investment property.
- Properties with expired leases that have converted to month to month per the terms of the lease will require bank statements for the lesser of 12 months or the time period after the lease expired.
- A 25% vacancy factor must be applied to the gross rent used for qualifying. Multiply the gross rent by 75% and subtract the PITI to arrive at the rental income/loss used for qualifying
- Commercial properties owned on Schedule E must be documented with a rent roll and evidence that the primary use and zoning of the property is commercial.

Conversion of Departing Residence to Investment Property

If the current primary residence is being converted to an investment property the following applies:

- The rental income from the departing residence may be used if the borrower has a loan to value of 75% or less, as evidenced by either:
 - A current residential appraisal (no more than 6 months old from application date) and outstanding liens as evidenced by a mortgage statement or credit report reference, or
 - An Exterior Only appraisal (2055) no more than 6 months old from application date, and outstanding liens as evidenced by a mortgage statement or credit report reference, or
 - An Automated Valuation Model (AVM) listing the prior sales price minus outstanding liens as evidenced by a mortgage statement or credit report reference. The AVM may not be used as a current valuation to determine the borrower's equity percentage.
- A 25% expense/vacancy deduction must be applied to all rental income. Copies of the signed lease are required.
- Reserves of 6 months of PITI must be documented in addition to the required reserves for the primary residence

Alimony/Child Support Income

Alimony and Child Support are allowable sources of income with proof of a minimum of three year continuance.

Non-Taxable Income

- The non-taxable portion of fixed income, such as Social Security income, VA benefits, pensions, and annuity income may be grossed up 25%.

Retirement or Pension Income

Retirement or Pension Income may be verified by the following:

- Copies of retirement award letters.
- Copies of last 2 months bank statements to document the regular deposit of payments.
- Distributions from a retirement account (401k, IRA, Keogh, SEP) must be documented with a distribution letter and copies of the last two (2) months bank statements to document the regular deposit of payments.

Annuity retirement benefits must have a minimum continuance of three years from the date of the application to be considered as qualifying income.

Social Security Income

Social Security Income may be verified by the following:

- Copy of the Social Security Administrations award letter.
- Copies of last 2 months bank statements to document the regular deposit of payments.

Benefits must have a minimum continuance of three years from the date of the application to be considered as qualifying income.

Foreign Income

Foreign income used for qualifying must be supported by the most recent two years' US tax returns.

Unacceptable Income Sources

- Any unverified source
- Restricted Stock Income (RSU)
- Income that is temporary or a one-time occurrence
- Rental income (boarder income) received from the borrower's primary residence
- Expense account payments
- Retained earnings
- Non-occupant income

[Back to Top](#)

Asset Requirements

Source of Funds

- The borrower must have sufficient liquid assets to meet the requirements for downpayment, pre-paid items, closing costs and reserves.
- Funds needed for closing must be verified with copies of the most recent 2 months bank statements, including all pages.
- Large deposits, defined as a single deposit that exceeds 50% of the total monthly qualifying income, must be sourced.
- Acceptable sources of verified funds include:
 - Bank deposits
 - Stocks, stock options, bonds, and mutual funds.
 - Stocks and bonds will be discounted at 70% of value for reserves.
 - Life insurance surrender value if used for cash to close must be liquidated. If used for reserves, no liquidation is required.
 - Sale of real property.
 - Sale of personal property with supporting documentation.
 - Disbursement from a Trust Fund.
 - Disbursement from an IRA/401k
 - Disaster relief grants. Borrowers may use lump sum grant for down payment. No minimum contribution is required. Grant may not be used for closing costs or reserve requirements. Document that payment received is an actual grant and not a loan. Subordinate lien against the property is ineligible
- Business funds can be used for down payment. Personal and business tax returns for the entity the funds are being withdrawn from, and a YTD P&L and Balance Sheet are required. Business funds may not be counted toward cash reserves. A letter from an accountant verifying the following is also required:
 - The amount of business assets that can be used must correspond to the borrower's percentage of ownership in the business.
 - The funds are not a loan.
 - Withdrawal of the funds will not negatively impact the business.
- Gift funds are an acceptable source of funds as follows for primary residences and second homes with LTV/CLTV ≤ 80% as follows:
 - Borrower must contribute at least 5% from their own funds.
 - Gift donor must be a relative, defined as the borrower's spouse, child, or other dependent, or by any other individual who is related to the borrower by blood, marriage, adoption, or legal guardianship; or a fiancé or domestic partner.
 - Gift letter from donor that includes name, address, telephone number and relationship to borrower
 - Evidence of funds transfer and receipt prior to closing.
 - Gift funds are not allowed for investment property transactions
 - Gift funds may not be used to pay off debt to qualify
- Gifts of Equity are not allowed to be used as a source of funds

[Back to Top](#)

Cash Reserves

All loans require a minimum cash reserve. Refer to the [Program Highlights](#) for reserve requirements. Reserves must be verified and comprised of liquid assets that borrower can readily access. If a borrower owns multiple financed properties, the borrowers must have an additional 6 months cash reserves for each additional property. Equity lines of credit, gift funds, and cash out from refinance transactions are not acceptable sources to meet the reserve requirement.

Vested funds from individual retirement accounts (IRA/SEP/Keogh/401k accounts) are acceptable sources of funds for reserves. If the retirement assets are in the form of stocks, bonds, or mutual funds, in order to be considered for reserves, the account must be discounted by 30% to account for market volatility.

Interested Party Contributions

Interested party contributions include funds contributed by the property seller, builder, developer, real estate agent or any other party with an interest in the real estate transaction. Interested party contributions may only be used for closing costs and prepaid expenses. Interested party contributions exceeding the allowed amount per the [Program Highlights](#) will be deducted from the sales price to determine LTV.

*Collateral Requirements***Appraisal Requirements**

All appraisals must be completed on the most current Agency appraisal forms, and conform to Agency appraisal practices.

- Appraisals must not be over 120 days old from the date of the Note. If appraisal is over 120 days old, a new appraisal needs to be performed. For new construction, an appraisal update on form 1004D is required.
- Two (2) full appraisals are required for loan amounts > \$1.5 million. Appraisals assigned from another lender are not acceptable. LTV will be based on lower of the two values. All inconsistencies between the two appraisals must be addressed and reconciled.

Third Party Appraisal Review

- MiMutual must order an appraisal desk review product for each loan from Clear Capital.
 - The review must not be over 120 days old from the date of the Note.
- If the desk review produces a value in excess of a 10% negative variance to the appraised value, the loan is not eligible.
- All appraisals are reviewed for eligibility as well as value support. However, the use of an appraisal review product does not relieve the MiMutual of its representations and warranties relating to the property and the appraisal, including the underwriting thereof.

[Back to Top](#)

Eligible Collateral

- 1-4 units attached/detached owner occupied properties.
- 1-unit second homes.
- 1-4 unit non-owner occupied properties.
- Maximum lot size 20 acres. Properties with greater than 10 acres must have three comparables with similar acreage.
- Low/mid/high-rise new and established Fannie Mae or Freddie Mac warrantable condominiums.
 - Warrantable condominium types S and T.
 - New condominiums (type R). New condominiums may not be subject to additional phasing or annexation
 - Limited review is not eligible. All attached condominiums require full lender review with Condo Project Manager (CPM). The conventional Condo and PUD warranty form must be used to warrant the condo project.
 - The project must be reviewed within the 3 months preceding the date of the note.
 - Minimum square footage 400.
- Planned Unit Development (PUD)

Ineligible Collateral

Ineligible collateral includes:

- Manufactured Homes
- Factory built housing
- Properties with income producing attributes
- Condo hotel units
- Log homes
- Non-warrantable condominiums
- Condominiums with HOA in litigation
- Timeshare units
- Geothermal homes
- Unique properties
- Mixed use properties
- Working farms
- Hobby farms
- Commercial properties
- Agriculturally zoned properties (agricultural/residential eligible)
- Properties with an oil or gas lease
- Properties with more than 20 acres
- Properties held as leasehold

Declining Markets

Reduce maximum LTV by 10% (with maximum 80% LTV/CLTV) for any property located in an area of declining property values as reported by appraiser.

[Back to Top](#)

Land-to-Value

The property site should be of a size, shape, and topography that is generally conforming and acceptable in the market area. It must also have competitive utilities, street improvements, adequate vehicular access, and other amenities. Because amenities, easements, and encroachments may either detract from or enhance the marketability of a site, the appraiser must reflect them in his or her analysis and evaluation. The appraiser must comment if the site has adverse conditions or if there is market resistance to a property because the site is not compatible with the neighborhood or the requirements of the competitive market, and assess the effect, if any, on the value and marketability of the property.

Properties Located in a Disaster Area

For properties located in a FEMA declared disaster area, a re-inspection is required to be performed by the original appraiser. A written certification is required from the appraiser to confirm that the property value has not been impacted by the disaster.

For FEMA declared natural disasters, the inspections must be dated after the disaster end date is declared by FEMA.

General Provisions

Title Requirements

Title must be held as Fee Simple, in the name of the individual borrower(s) or trust, with vesting as either individual, joint tenants, or tenants in common. The title insurance policy/commitment must be dated within 90 days and insure the exact loan amount.

- The title policy should include all applicable endorsements issued by a title insurer qualified to do business in the jurisdiction in which the mortgage insured property is located, including the endorsements for Condominiums, PUDs, and ARM loan types.
- The title insurance coverage must include an environmental protection lien endorsement (ALTA 8.1-06 or equivalent state form).
- The title insurance policy must insure MiMutual and its successors and assigns as to the first priority lien of the loan amount at least equal to the outstanding principal balance of the loan.
- A statement by the title insurance company or closing attorney on such binder or commitment that the priority of the lien of the related Mortgage during the period between the date of the funding of the related Mortgage Loan and the date of the related title policy (which title policy shall be dated the date of recording of the related Mortgage) is insured.
- Any existing tax or mechanic's liens must be paid in full through escrow

[Back to Top](#)

Chain of Title

- All transactions require a minimum twelve (12) month chain of title.
- For purchase transactions, if the seller has taken title to the subject property within 90 days of the sales contract, follow the requirements found in the [Purchases](#) section.

Hazard Insurance

- Properties where the insurance coverage on the declarations page does not cover the loan amount must have a cost estimate from the insurance company or agent evidencing the property is insured for its replacement cost.
- Hazard insurance must have the same inception date as the date of disbursement on purchase money mortgages. This may be documented with a post-closing Closing Disclosure or the correction of the inception date on the hazard policy.

HERO/PACE/Solar Panels

Any item that that will include a UCC associated with the property and/or will create an easement on title is ineligible.

Escrow Accounts

Escrow accounts may be created for funds collected to pay taxes, hazard insurance, flood insurance, special assessments, water, sewer, and other items as applicable.

All applicable loans must adhere to HFIAA regarding flood insurance escrows.

Escrow holdbacks are not permitted.

[Back to Top](#)